



Doctor Law Group Embraces Cloud and Launches IT in Record Time with Legal Workspace

When Randall Doctor founded his own law firm, the last thing he wanted to worry about was IT.

“Prior to 2013, I worked at a law firm with 50+ attorneys and five full-time IT employees. I never had to deal with IT issues,” explains Doctor. “However, my firm now is purposefully a smaller organization with two attorneys. We outsourced our IT to the Legal Workspace cloud so my partner and I can focus on practicing law and we don’t have to become IT experts.”

Launched in January 2013 and based in San Francisco, the Doctor Law Group specializes in insurance regulatory law. The firm’s clients include a wide range of insurers as well as companies such as insurance brokers, reinsurers, motor clubs and third-party administrators, as well as non-insurer companies that use technology and rub against insurance laws such as Lyft, Intuit and Google.

While the law firm gave the attorneys the ability to focus on client-facing legal services, its smaller structure meant that there was no longer in-house IT expertise. That meant that Doctor had to find a way to set up the law firm’s entire IT infrastructure on his own or find someone who could help. He began to explore options, knowing that he wanted the systems up and running within a month.

“The firm basically had two options,” shares Doctor. “The first one was that we could buy what we needed, get it set up and maintain the systems. That required a significant – and upfront - financial investment on the law firm’s part, including funding for hardware, software and services to set it up and keep it running. I knew we needed another option, so I asked a consultant about cloud-based services.”

Doctor found that turning to a cloud-based work environment was a much more attractive option for his law firm.

“Moving to the cloud would take away the burden of buying and administering an IT infrastructure,” comments Doctor.

When Doctor began looking in late 2012 for a cloud-based provider, he didn’t find many technology companies with experience in legal. Fortunately, a consultant referred him to Legal Workspace.



“Legal Workspace was exactly what we were looking for,” says Doctor. “All we had to do was select the software we wanted and Legal Workspace handled everything from there.”

Implementing Legal Workspace under a Deadline

In December 2012, the Doctor Law Group began working with Legal Workspace. The law firm gave the company a deadline less than a month from the kick off to have everything ready to go. The law firm had to be 100 percent functional for its opening day on Jan. 5, 2013.

“The implementation was a simple process,” explains Doctor. “We had a conversation around what capabilities we needed and what software we wanted. We opted for Microsoft Outlook, Sage Timeslips for time and billing, Worldox for document management and QuickBooks for accounting. Then, Legal Workspace acquired the software for the firm, loaded it and set it up. They created the firm’s email accounts and hosted our email on their Exchange server. They even connected our printers remotely. It was a very seamless process for us.”

Legal Workspace also offered ample customer support for the firm as it rolled out the cloud-based environment.

“The entire process from inception to launch was quick and efficient. Legal Workspace gave us a tutorial on how to use the system and trained us on accessing the services from different devices including our mobile phones and tablets,” says Doctor. “The experts at Legal Workspace were always responsive and knowledgeable. They know what the problems are (which were few) and how to fix them.”

The Benefits of Legal Workspace

“On day one of the law firm, everything was there and functioning,” shares Doctor. “We were given a login to our Legal Workspace and had email, internet access, the ability to bill time to clients, save documents and more. Everything was loaded for us without us having to get our hands dirty. Legal Workspace takes care of everything and we pay a reasonable fee for the service.”

The Doctor Law Group has realized several benefits from its partnership with Legal Workspace.



“Since the firm had no financial outlay for computer hardware, we’ve saved more than \$10,000 by working with Legal Workspace,” says Doctor. “My Legal Workspace is accessible whether I’m working in my office, at home or in a hotel room. Finally, I don’t need to get involved in figuring out how to do anything. I hired Legal Workspace and they set everything up for me. I didn’t need to become an IT expert.”

While Doctor appreciates the expert support provided by Legal Workspace, he admits they haven’t used it often. “I’ve had very little need to talk to them in the last two years,” he confesses, “The system is always working. We don’t have any significant issues.”

As Doctor sums it up: “It’s been a fantastic experience. I would – and have – recommended Legal Workspace to my colleagues.”

Sidebars:

About the Law Firm

Name: Doctor Law Group, L.L.P.

Attorneys: 2

Location: San Francisco

Launched: 2013

Website: www.doctorlawgroup.com

Call-out quote:

Legal Workspace offered the exact solution that we were looking for. All we have to do is press a button to connect and we have everything available. (Randall Doctor, Doctor Law Group, L.L.P.)

Legal Workspace is a pioneer in cloud-based work environments and data storage designed specifically for law firms. Learn more or arrange a free demo at legal-workspace.com. [Click here](#) to watch our video.